Development economics

Lecture 2, 3: Traditional growth models and poverty traps, and the way towards MDGs

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Where are we on our path?

- Lectures
    1. Introduction
    2. **Traditional growth models**
    3. Modern (endogenous) growth models
    4. Taking stock on growth models and poverty traps
    5. Games in economic development
    6. Measuring poverty and inequality
    7. Group differences and discrimination
    8. Culture, institutions, and the role of history
    9. Health and nutrition
    10. Education
    11. The role of foreign aid
    12. Credit markets and microcredit
    13. Risk and insurance
    14. Behavioral development economics

Economic growth

Harrod-Domar model

Solow model

Convergence

Poverty traps

Economic growth

- Rapid economic development started some 150 years ago.
  - 1820-90: Netherlands a major driver of economic growth: annual growth of 0.2%
- Current rates of about 2% enormous growth rates if one takes into account the **exponential growth**. Time to double GDP:
  - $x(1+r)^t = 2x$
  - $t = \frac{log(2)}{log(1+r)}$
  - Example: 2% growth $\rightarrow$ **doubling time**: 35 years

Economic growth (1870 - 1978)

Table 3.1. Per capita GDP in selected OECD countries, 1870–1978.

Country	Per capita GDP (1970 U.S. $)				
	1870	*1913*		*1978*	
Australia	1,340	1,941	**(1.4)**	4,456	**(3.3)**
Austria	491	1,059	**(1.2)**	3,934	**(8.0)**
Belgium	939	1,469	**(1.6)**	4,795	**(5.1)**
Canada	619	1,466	**(2.4)**	5,210	**(8.4)**
Denmark	572	1,117	**(2.0)**	4,173	**(7.3)**
Finland	402	749	**(1.9)**	3,841	**(9.6)**
France	627	1,178	**(1.9)**	4,842	**(7.7)**
Germany	535	1,073	**(3.7)**	4,676	**(8.7)**
Italy	556	783	**(1.4)**	3,108	**(5.6)**
Japan	248	470	**(1.9)**	4,074	**(16.4)**
Netherlands	830	1,197	**(1.4)**	4,388	**(5.3)**
Norway	489	854	**(1.7)**	4,890	**(10)**
Sweden	416	998	**(2.4)**	4,628	**(11.1)**
Switzerland	786	1,312	**(1.7)**	4,487	**(5.7)**
United Kingdom	972	1,492	**(1.5)**	3,796	**(3.9)**
United States	774	1,815	**(2.3)**	5,799	**(7.5)**
Simple average	662	1,186	**(1.8)**	4,444	**(6.7)**

Source: Maddison [1979].

Economic growth

"I do not see how one can look at figures like these without seeing them as representing possibilities. Is there some action a government of India could take that would lead the Indian economy to grow like Indonesia's or Egypt's? If so, what exactly? If not, what is it about the 'nature of India' that makes it so?" — Robert Lucas

- But growth is very unequal and poor countries have to do a lot to catch up $\rightarrow$

Economic growth (unequal starting points)

Country	*PPP estimates of GNP per capita (U.S. = 100)* 1994	1987	*Approx. annual growth 1987–94*
Rwanda	1.3	3.8	↓
Ethiopia	1.7	2.0	↓
India	4.9	4.4	↑
Kenya	5.7	5.1	↑
China	9.7	5.8	↑
Sri Lanka	12.2	10.7	↑
Indonesia	13.9	10.0	↑
Egypt	14.4	14.4	—
Russian Federation	17.8	30.6	↓
Turkey	18.2	20.9	↓
South Africa	19.8	23.9	↓
Colombia	20.6	19.0	↑
Brazil	20.9	24.2	↓
Poland	21.2	21.4	↓
Thailand	26.9	16.4	↓
Mexico	27.2	27.8	↓
Argentina	33.7	32.1	↑
Korea, Rep	39.9	27.3	↑
Greece	42.2	42.1	↑
Spain	53.1	50.2	↑
United Kingdom	69.4	70.2	↓
Canada	77.1	83.2	↓
France	76.0	75.9	↑
Japan	81.7	74.7	↑
Switzerland	97.2	104.5	↓

Source: *World Bank Development Report* [1996].

- More recent data in Stata...

Economic growth

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Harrod-Domar model

- **But**: What causes growth and how to generate it?
- **Note**: Economic growth is the abstention from current consumption (i.e. translates into investment in the (richer) future).
- Commodities:
  - Consumption goods
  - Capital goods
  - (often these cannot be categorised in a single category)
- Households save (do not spend everything on consumption), savings are invested by firms (to increase capital stocks)

Harrod-Domar model

- **Macroeconomic balance:** savings = investments: $S(t) = I(t)$
  - Q: Examples?
  - Q: Does this necessarily hold at every period t?
- **Accounting equation**: $Y(t) = C(t) + S(t)$, $Y(t)$... total GDP (not GDP per capita)
- So $Y(t) = C(t) + I(t)$, as $S(t) = I(t)$
- Investment increases the stock of next period capital goods $K(t+1)$. In this period the share of δ depreciates:

$$K(t+1) = (1-\delta)K(t) + I(t)$$

Harrod-Domar model

$$K(t+1) = (1-\delta)K(t) + I(t)$$

- To examine growth, we define the following:
  - Savings ratio:
$$s = \frac{S(t)}{Y(t)}$$
  - Capital-output ratio – how much capital is needed to produce one unit of output:
$$\theta = \frac{K(t)}{Y(t)}$$
- From macroeconomic balance we get:

$$K(t+1) = (1-\delta)K(t) + S(t)$$

Harrod-Domar model

$$K(t+1) = (1-\delta)K(t) + S(t)$$

- We know that $S(t) = sY(t)$ and $K(t) = \theta Y(t)$
- Plug this into the capital stock equation:

$$\theta Y(t+1) = (1-\delta)\theta Y(t) + sY(t)$$

- Then divide by θ and by $Y(t)$ to get:

$$\frac{Y(t+1)}{Y(t)} = \frac{Y(t)}{Y(t)}(1-\delta+\frac{s}{\theta})$$

Harrod-Domar model

$$\frac{Y(t+1)}{Y(t)} = \frac{Y(t)}{Y(t)}(1 - \delta + \frac{s}{\theta})$$

- Subtract $\frac{Y(t)}{Y(t)}$ to get:

$$\frac{Y(t+1) - Y(t)}{Y(t)} = \frac{s}{\theta} - \delta$$

- And we get the **Harrod-Domar equation** ($g = \frac{Y(t+1) - Y(t)}{Y(t)}$):

$$\frac{s}{\theta} = g + \delta$$

Harrod-Domar model and population growth

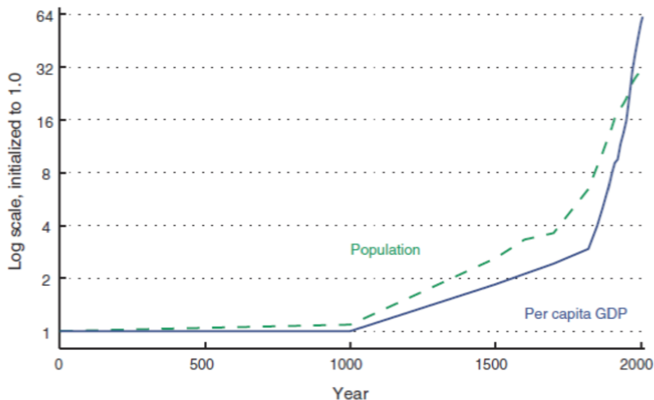


FIGURE 2. POPULATION AND PER CAPITA GDP OVER THE VERY LONG RUN

Notes: Population and GDP per capita for "the West," defined as the sum of the United States and 12 western European countries. Both series are normalized to take the value 1.0 in the initial year, 1 AD.

Source: Maddison (2008).

Harrod-Domar model and population growth

$$g = \frac{s}{\theta} - \delta$$

- Population growth requires more capital (i.e. requires higher investment to sustain *per capita* growth)
- Population increases at the rate of n:

$$P(t+1) = P(t)(1+n)$$

- Let per capita income be: $y(t) = \frac{Y(t)}{P(t)}$

$$\theta y(t+1)\frac{P(t+1)}{P(t)} = (1-\delta)\theta y(t) + sy(t)$$

Harrod-Domar model and population growth

$$\theta y(t+1)\frac{P(t+1)}{P(t)} = (1-\delta)\theta y(t) + sy(t)$$

- Divide the whole equation by $y(t)\theta$:

$$\frac{y(t+1)}{y(t)}\frac{P(t+1)}{P(t)} = (1-\delta) + \frac{s}{\theta}$$

- Note that $\frac{y(t+1)}{y(t)} = \frac{y(t+1)-y(t)+y(t)}{y(t)} = 1 + g_{pc}$
  - Per capita growth rate: $g_{pc} = \frac{y(t+1)-y(t)}{y(t)}$
  - **Recall**: $\frac{P(t+1)}{P(t)} = (1+n)$
- And we get the **per capita Harrod-Domar equation**:

$$\frac{s}{\theta} = (1+g_{pc})(1+n) - (1-\delta)$$

Harrod-Domar model and population growth

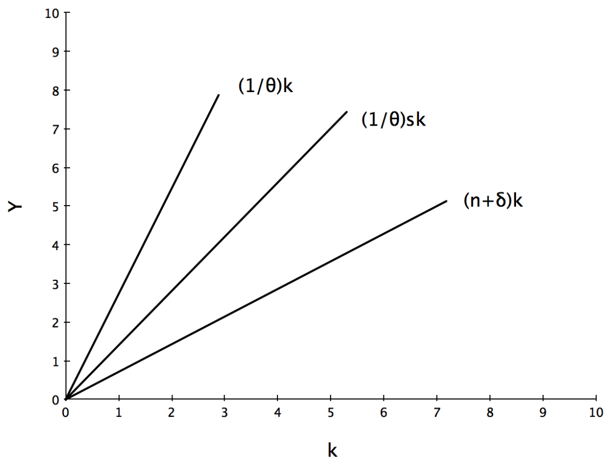
$$\frac{s}{\theta} = (1 + g_{pc})(1 + n) - (1 - \delta)$$

- We can disregard the product $g_{pc}n$, since both are usually very small. Q: When not?
- Then we get the **approximate per capita Harrod-Domar equation**:

$$g_{pc} \approx \frac{s}{\theta} - (n + \delta)$$

Harrod-Domar model and population growth

$$g_{pc} \approx \frac{s}{\theta} - (n + \delta)$$



Sachs (2004): Harrod-Domar evidence

Table 7. Economic Growth Predicted from National Saving, Population Growth, and Capital Consumption, by Developing Region, 1980–2001

Percent[a]

Region	*Gross national saving as share of gross national income*[a]	*Growth in population*[a]	*Consumption of fixed capital as share of gross national income*[a]	*Annual growth in output per capita*	
				Predicted	*Actual*
Tropical sub-Saharan Africa[b]	11.1	2.7	9.9	–2.3	–0.4
South Asia	20.0	2.0	8.7	1.8	3.3
Latin America	18.7	1.8	9.8	1.2	0.4
East Asia and Pacific	35.1	1.3	9.6	7.2	6.4
Middle East and North Africa	23.5	2.4	9.2	2.3	1.0

Source: Authors' calculations using data from World Bank (2003a).
a. Annual average across countries and years, weighted by population.
b. Countries listed in table 2, except Dem. Rep. of Congo and Liberia, for which relevant data are unavailable.

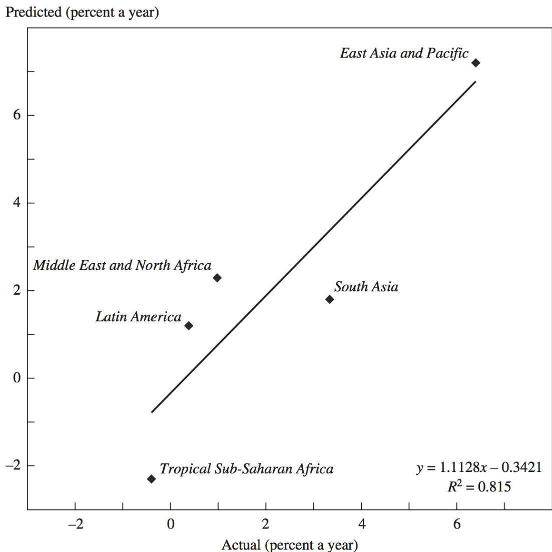


Figure 6. Growth in Gross National Income by Developing Region, Actual and Predicted, 1980–2001
Predicted (percent a year)
East Asia and Pacific
Middle East and North Africa
South Asia
Latin America
Tropical Sub-Saharan Africa
y = 1.1128x – 0.3421
R2 = 0.815
6
4
2
0
–2
–2
0
2
4
6
Actual (percent a year)
Source: World Bank (2003a) and authors' calculations using model described in the text.

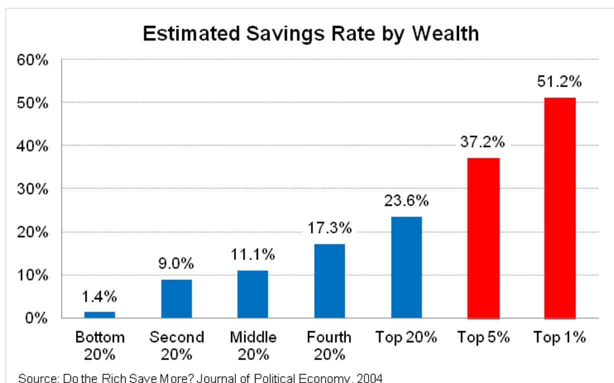
Beyond Harrod-Domar model

$$g_{pc} \approx \frac{s}{\theta} - (n + \delta)$$

- Recipes on how to increase growth?
  1. Increase the (household) savings rate. How?
  2. Reduce the the population growth. How?
  3. Reduce the capital output ratio (production efficiency). How?
- All of the above can be *endogenous* (savings, population growth, capital-output or technology).

Beyond Harrod-Domar model: endogenous savings (1)

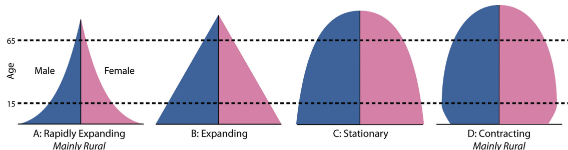
- **Poverty trap** of savings: you cannot start saving unless you reach certain threshold (subsistence level)
  - One of reasons for Sachs et al. (2004): MDGs & big push

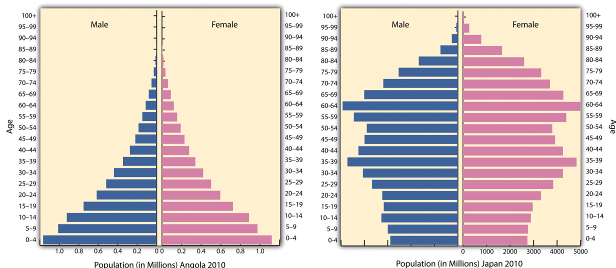


- **Note**: correlation vs. causation (savings vs. growth)

Beyond Harrod-Domar model: endogenous population (2)

- Demographic transition





- Why do poor countries have so different distributions?
- Why do poor countries have such high fertility rates?

Beyond Harrod-Domar model: endogenous θ (3)

- Next.

Economic growth

Harrod-Domar model

Solow model

Convergence

Poverty traps

Solow model

- Constant returns to capital?
  - Recall previous lecture and the Lucas Paradox: Capital and labor work together. Capital should be most productive where there is abundance of (cheap) labor.
- **Note:** capital now transforms to product using a **production function** in combination with labor. Further we relax the assumption of constant returns of capital. E.g., Cobb-Douglas:

$$Y(t) = A(t)K(t)^{\alpha}P(t)^{1-\alpha}$$

- Recall:
  - Technology: $A = \frac{1}{\theta}$
  - Macroeconomic balance: $S(t) = I(t)$
  - Saving rate: $s = \frac{S(t)}{Y(t)}$
  - Capital accumulation: $K(t+1) = (1-\delta)K(t) + sY(t)$

Solow model

$$K(t+1) = (1-\delta)K(t) + sY(t)$$

- **Notice**: We still assume exogenous s and will assume that population growth is constant (n). Why?
- Rewrite the capital accumulation in per-capita terms again:

$$(1+n)k(t+1) = (1-\delta)k(t) + sy(t)$$

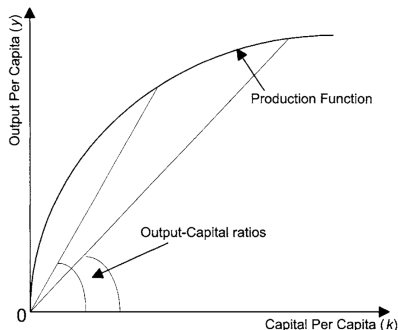
- Production per capita using $Y(t) = A(t)K(t)^{\alpha}P(t)^{1-\alpha}$ is then:

$$y(t) = A(t)k(t)^{\alpha}$$

Solow model: diminishing returns to capital

$$(1+n)k(t+1) = (1-\delta)k(t) + sA(t)k(t)^{\alpha}$$

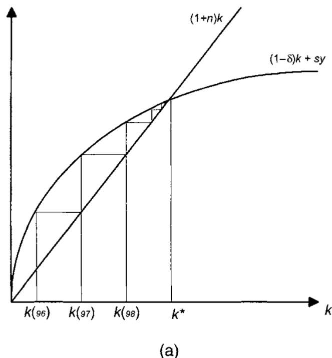
- So: $f'(k) = \alpha A(t)k^{\alpha-1}$ and $f''(k) = \alpha(\alpha-1)A(t)k^{\alpha-2}$
- Recall: $k(t) = K(t)/P(t)$



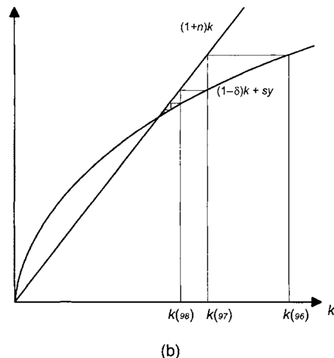
- output-capital ratio falls with labor shortage (diminishing returns)!

Solow model: dynamics

$$(1+n)k(t+1) = (1-\delta)k(t) + sA(t)k(t)^{\alpha}$$



(a)



(b)

- **Steady state**: k^* where $k(t) = k(t+1)$

Solow model: steady state

$$(1+n)k(t+1) = (1-\delta)k(t) + sA(t)k(t)^{\alpha}$$

- **Steady state**: k^* where $k(t) = k(t+1)$

$$(1+n-1+\delta)k^* = sA(t)(k^*)^{\alpha}$$

$$(k^*)^{1-\alpha} = \frac{sA(t)}{n+\delta}$$

$$k^* = \left(\frac{sA(t)}{n+\delta}\right)^{\frac{1}{1-\alpha}}$$

Mankiw, Romer, and Weil (1992): Solow evidence

TABLE I
ESTIMATION OF THE TEXTBOOK SOLOW MODEL

Dependent variable: log GDP per working-age person in 1985

Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	5.48	5.36	7.97
	(1.59)	(1.55)	(2.48)
ln(I/GDP)	1.42	1.31	0.50
	(0.14)	(0.17)	(0.43)
$\ln(n + g + \delta)$	−1.97	−2.01	−0.76
	(0.56)	(0.53)	(0.84)
$\overline{R}^2$	0.59	0.59	0.01
s.e.e.	0.69	0.61	0.38
Restricted regression:			
CONSTANT	6.87	7.10	8.62
	(0.12)	(0.15)	(0.53)
$\ln(I/GDP) - \ln(n + g + \delta)$	1.48	1.43	0.56
	(0.12)	(0.14)	(0.36)
$\overline{R}^2$	0.59	0.59	0.06
s.e.e.	0.69	0.61	0.37
Test of restriction:			
p-value	0.38	0.26	0.79
Implied α	0.60	0.59	0.36
	(0.02)	(0.02)	(0.15)

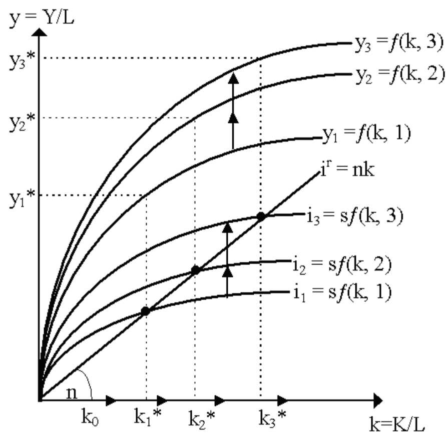
Note. Standard errors are in parentheses. The investment and population growth rates are averages for the period 1960–1985. $(g + \delta)$ is assumed to be 0.05.

- Implicit assumptions: countries in steady state
- We'll calculate this in the tutorial, but: estimated values of α as in $Y(t) = A(t)K(t)^{\alpha}P(t)^{1-\alpha}$ too large.
- Inputing the realistic value of $\alpha = 0.3$ yields R^2 of 0.29 (intermediate sample)

Solow model: implications

- Savings no long-term effect on growth of per capita income (long-run growth equal to population growth):
  - What about Harrod-Domar model (growth vs. level effects)?
- Higher $n \Rightarrow \downarrow k^*$ and $\uparrow$ total output
- To examine now:
  1. Need to study technological progress (A, or $\frac{1}{\theta}$).
  2. Hypothesis of international convergence (every country converges to k^*, irrespective of the historical starting point)
  3. Assumption: marginal product of capital highest where capital least available

Solow model: Technical progress



$$k^* = \left(\frac{sA}{n+\delta}\right)^{\frac{1}{1-\alpha}}$$

- Technology affects the level effects
- Only constant technical progress increases growth persistently
- Two questions:
  1. What is the "technical progress"?
  2. Why and when technical progress arises?

Economic growth

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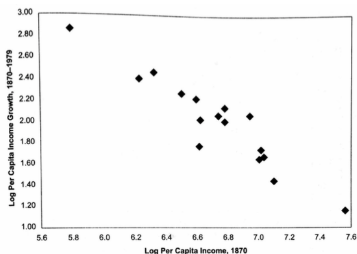
Solow model: Unconditional convergence

- Do data support the conclusions of the Solow model that in the long term all countries should converge to the same k^* and that the richest countries should stop growing (unless persistent differences in technical progress, savings, and population growth)?
  - How to test this empirically?
  - $g = \alpha + \beta log(y_{t0}) + \varepsilon$
  - What would be the Harrod-Domar model prediction?

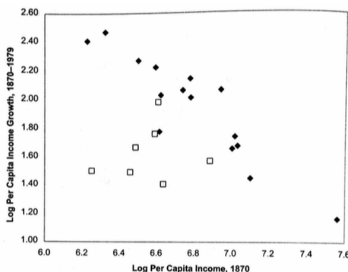
Solow model: Unconditional convergence

Figure 1: Annual growth rate of GDP per capita between 1870 and 1979 and log GDP per worker in 1870 (16 countries, Baumol, 1986)



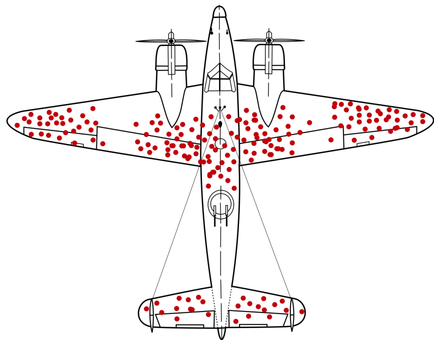
Selection issue: countries that were rich *ex-post* selected.

Figure 2: Annual growth rate of GDP per capita between 1870 and 1979 and log GDP per worker in 1870 (15 + 7 countries, DeLong, 1988)



Solving selection: equally rich countries *ex-ante*.

Detour: survivorship bias



- Selecting a sample based on final outcome rather than on initial conditions
- Example: examining damages to bombers returning(!) in World War II fights. How to asses problematic aircraft parts?
  - Statistical Research Group recommendation: *"add armor to the areas that showed the least damage."*

Solow model: Unconditional convergence

Figure 3: Annual growth rate of GDP per capita between 1960 and 2000 and log GDP per worker in 1960 (world)

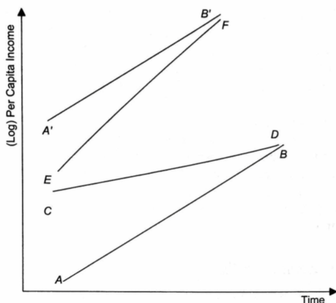
Source: Acemoglu (2007)

Solow model: Unconditional convergence

- So is Harrod-Domar better than Solow?
  - Hardly, constant returns to capital unrealistic assumption.
- But countries can all have different saving rates, levels of technology, or population growth $\rightarrow$ **conditional convergence** to different k^*

Solow model: Conditional convergence

Figure 4: Convergence in growth rates

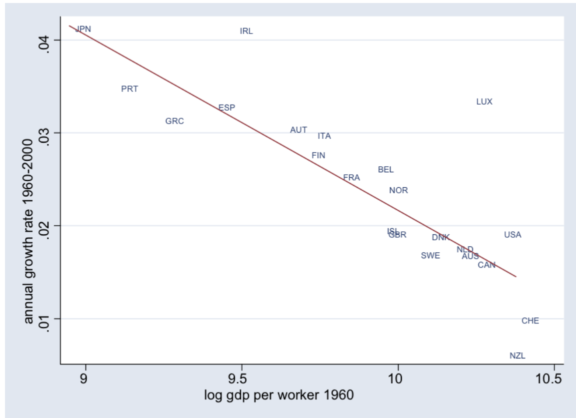


Source: Ray (1998)

- AB and A'B' converge to different states due to differences in s and n, but given constant technology lines parallel
  - Q: Why constant technology assumed?
- Q: What can we say about growth of initially poorer and richer countries?

Solow model: Conditional convergence

Figure 5: Annual growth rate of GDP per capita between 1960 and 2000 and log GDP per worker in 1960 (OECD)



Source: Acemoglu (2007)

Solow model: Conditional convergence

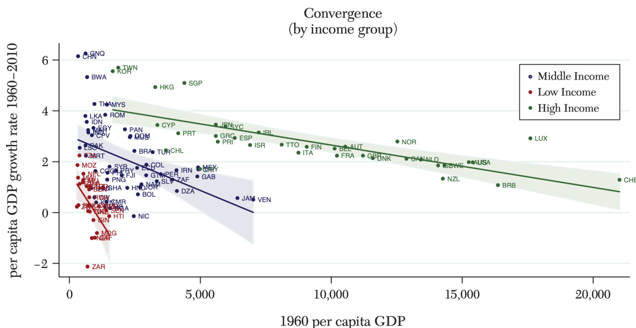


Figure 4. Growth Against Initial Income

Notes: Income definition based on PPP converted GDP per capita (chain series), at 2005 constant prices. Fitted values are shown for each group.

Source: Penn World Tables 7.1.

Source: Johnson and Papageorgiou (2020)

Convergence: taking stock

- Johnson and Papageorgiou (2020, JEL): What Remains of Cross-Country Convergence?
  - Extensive literature review on convergence theory
  - No evidence supporting absolute convergence in cross-country per capita incomes (thousands of papers!)
    - Only exception: Rodrik (2013): unconditional convergence in some manufacturing industries
  - Finding: growth rather *"start and stop"*; significant country heterogeneity.
    - **Note:** convergence a theoretical construct!
    - **Reality:** several mechanisms of divergence and convergence are concurrently at work. **Focus of future macro research!**
  - Remember this next time when you read in newspaper about *"lions on the move," "the next convergence," and "no shortage of economic growth in Africa" (Roxburgh et al. 2010; Spence 2011; Economist 2013, respectively)*
  - Economic achievements in developing economies → removing inefficiencies: **institutions** (we talk about them soon)

Detour: Marginal product of capital differences?

- Convergence $\rightarrow$ MPK should be highest for poorest countries with lots of free labor.
  1. Large observed differences in use of capital relative to labor (capital-labor ratios): up to 100 times between richest and poorest countries!

- Recall Lucas paradox: why not more capital flowing to poor countries? His suggestions:
  1. International credit market frictions (Lucas skeptical there)
  2. Differences in other factors such as human capital or total factor productivity (technology)

Detour: Marginal product of capital differences?

- Earlier studies found a difference in MPK.
- Caselli and Feyrer (2007 QJE): The marginal product of capital.
  - Simple accounting: $MPK = r_c$
  - $I_C = MPK \times K$
    - r_c ... rate of return to capital
    - I_C ... capital income
    - K ... capital stock
  - We know total income, value of capital stock, and capital share in income $\rightarrow$ we can recover MPK without additional assumptions
  - When not accounting for type of capital, poor countries MPK more than twice as large if not accounting for this. In line with previous literature. This is what Penn World Tables allow us to do.

Detour: Caselli and Feyrer (2007 QJE)

- **Key innovation**: capital differentiated here between natural (”resources”) and reproducible capital (”machines”).
  - Recall during tutorial: Capital share often assumed to be accounted as a complement to labor share $(1 - L_s)$ (see call for such measurement in Feenstra et al. 2015 AER)
- **Finding:** MPK equalized between rich and poor countries(!) while *keeping capital type fixed* (recall Rodrik 2013)
- **Key implications:**
  - Credit market frictions unlikely.
  - Focus on human capital and TFP (next lecture)
- But poor countries also exhibit:
  - higher capital relative to consumption good prices (some discussion next lecture on Hsieh and Klenow)
  - lower share of reproducible capital (”machines”)
- **Note:** no explanation for differences in capital type!
- **Note:** does not cover informal economy!

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Returns to capital: poverty trap

- Solow model assumptions for convergence:
  1. Savings rate constant for all levels of income: No!
  2. Population growth constant for all levels of income: No!
  3. Highest returns to capital for the poorest – $sf(k)$?
- What if some threshold level of capital is required for production using more efficient technologies. Why?

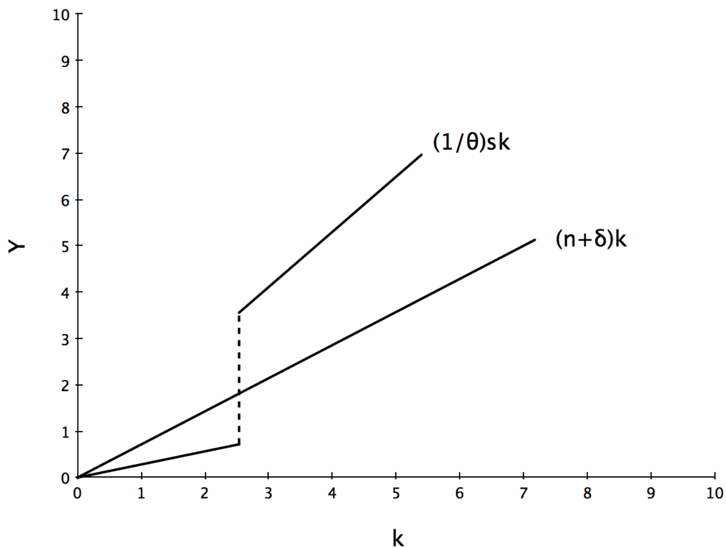
Capital threshold in Harod-Domar model

- Recall Harod-Domar:

$$g_{pc} \approx \frac{s}{\theta} - (n + \delta)$$

- What if only for certain levels of capital $k > k_T : \frac{s}{\theta} > (n + \delta)$
- Only then $g > 0$; negative growth for low capital levels — **poverty trap**

Capital threshold in Harod-Domar model



McKenzie and Woodruff (2003): Do Entry Costs Provide an Empirical Basis for Poverty Traps?

	Semiparametric Median Returns by Capital Stock Range			
	$0–$200	$200–$400	$400–$600	$600–$1,000
Model 2	22.6	6.5	5.4	4.7
Robustness to low capital stock:				
Dropping bottom 5% of capital	24.1	6.5	5.3	4.8
Dropping bottom 10% of capital	23.1	6.4	5.3	4.8
Dropping bottom 25% of capital	14.1	6.4	5.4	4.9
Robustness to profit measure:				
Profits = revenues − expenses	18.0	8.4	7.2	6.6
Robustness to accounting system:				
Sample that uses an accounting system	11.7	8.5	6.3	3.9

- Monthly returns!
- Use cross-section of Mexican microenterprises.Why methodologically problematic?

De Mel, McKenzie, and Woodruff (2008): Returns to capital in microenterprises

- Q: Are returns to capital so low for the poorest?
- Experiment with small firms in Sri Lanka ($\approx$ \$250 non-housing capital). Sample: Existing businesses!
- Firms divided in three groups (Why?):
  1. Received nothing, just observed (**control group**)
  2. Received \$100 (**treatment group**)
  3. Received \$200 (cash or in-kind, randomly)
- Profits increased by 6% per month ($\approx$ 60% per year) $\rightarrow$ high returns to capital. Trap? Why not more loans offered to the poor?
  - But: Average treatment effects vs. heterogeneity: 60% have returns lower than market rates. Variance in returns!
- Returns were higher for men relative to women. That is a puzzle, since most of microenterprises in developing countries are run by women.

De Mel, McKenzie, and Woodruff (2008)

$$Y_{it} = \alpha + \sum_{g=1}^{4} \beta_g \, Treatment_{git} + \sum_{t=2}^{9} \delta_t + \lambda_i + \varepsilon_{it}$$

EFFECT OF TREATMENTS ON OUTCOMES

Impact of treatment amount on:	Capital stock (1)	Log capital stock (2)	Real profits (3)	Log real profits (4)	Owner hours worked (5)
10,000 LKR in-kind	4,793*	0.40***	186	0.10	6.06**
	(2,714)	(0.077)	(387)	(0.089)	(2.86)
20,000 LKR in-kind	13,167***	0.71***	1,022*	0.21*	−0.57
	(3,773)	(0.169)	(592)	(0.115)	(3.41)
10,000 LKR cash	10,781**	0.23**	1,421***	0.15*	4.52*
	(5,139)	(0.103)	(493)	(0.080)	(2.54)
20,000 LKR cash	23,431***	0.53***	775*	0.21*	2.37
	(6,686)	(0.111)	(643)	(0.109)	(3.26)
Number of enterprises	385	385	385	385	385
Number of observations	3,155	3,155	3,248	3,248	3,378

Taking stock

1. Dramatic global growth rates over the past century
2. Models with strict assumptions and exogenous parameters in line with empirical data (Harrod-Domar)
3. More realistic models (Solow) not in line with data
4. Unconditional convergence not happening
5. Poverty traps do not seem to bind even for those with fairly low initial wealth (conditional on entry - existing businesses only!)

- Where next? Endogenous growth models and taking stock on growth.